

## - CHELAN COUNTY - MONTHLY FINANCIAL REPORT

## **JUNE 2017**

Current-year 2017 data reflects financial data posted as of July 10, 2017. Amounts could change later as journal entries occur for prior months.

The General fund is Chelan County's major operating fund. It has a budget of \$37.9 million and is comprised of administrative functions, building and planning permits, Sheriff's operations, juvenile housing, criminal prosecution, and the courts. The revenue and expenditure charts below display the 2017 General fund projected budget contrasted with actual expenditures and revenues.

<u>General Fund Revenue:</u> To get a picture of the economic and operational functions that drive revenue, the General fund revenues have been categorized by major revenue source and projected based on a five year history.

|                              | Year-To-Date |            |          |  |
|------------------------------|--------------|------------|----------|--|
| Revenue Category             | Projected    | Actual     | Variance |  |
| Property Tax                 | 6,602,164    | 6,638,122  | 35,958   |  |
| Sales Tax                    | 3,418,530    | 3,508,697  | 90,167   |  |
| Prop. Tax Penalty & Interest | 510,772      | 461,923    | (48,849) |  |
| Building and Planning Fees   | 913,174      | 948,664    | 35,490   |  |
| Liquor X & P                 | 124,160      | 111,501    | (12,659) |  |
| Law Enforcement Contracts    | 1,389,476    | 1,300,581  | (88,895) |  |
| Recording Fees               | 70,663       | 76,766     | 6,103    |  |
| Motor Vehicle Licensing      | 214,024      | 232,307    | 18,283   |  |
| Probation Services           | 191,236      | 188,747    | (2,489)  |  |
| Interfund Payments           | 846,228      | 841,713    | (4,515)  |  |
| Court Fines                  | 301,735      | 292,601    | (9,134)  |  |
| Treasury Interest            | 87,842       | 129,659    | 41,817   |  |
| Grants\Entitlements          | 1,062,671    | 1,027,500  | (35,171) |  |
| Other                        | 908,271      | 1,041,113  | 132,842  |  |
| Total                        | 20,787,902   | 20,898,639 | 110,737  |  |

June sales tax was just over \$448,000. For the second month in a row, sales tax came in under budget (\$560,818), and under the amount received in the previous year (\$701,928). Sales tax receipts are still 2.6% ahead of budget for the year-to-date, down from 5.7% ahead through May year-to-date. The variance should be monitored closely throughout the balance of the year. The decline is likely the result of seasonal changes in retail sales throughout the year as well as the impact of recent annexations.



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Revenue categories with negative variances are expected to catch up as the year progresses. These are typically due to the timing of billing cycles that vary from year to year.

<u>General Fund Expenditures:</u> Expenditures are projected in a similar manner as revenues, but expenditures are spent more evenly than revenues are received. The variances below reflect current 2017 expenditures in relation to the budget.

Most expenditure categories are under budget through June.

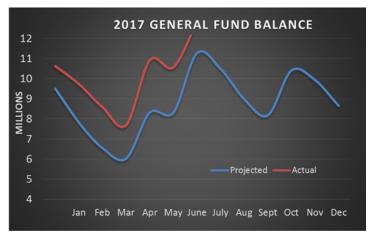
|                             | Year-To-Date |            |           |  |
|-----------------------------|--------------|------------|-----------|--|
| Expenditure Category        | Projected    | Actual     | Variance  |  |
| 10 - Salaries & Wages       | 8,746,925    | 8,774,763  | 27,839    |  |
| 20 - Personnel Benefits     | 3,594,984    | 3,411,701  | (183,283) |  |
| 30 - Supplies               | 518,762      | 486,613    | (32,149)  |  |
| 40 - Services               | 3,002,784    | 2,961,345  | (41,439)  |  |
| 50 - Intergovernmental Svcs | 170,479      | 132,852    | (37,627)  |  |
| 90 - Interfund Payments     | 2,978,343    | 2,892,189  | (86,154)  |  |
| TOTAL                       | 19,012,277   | 18,659,463 | (352,814) |  |

While the "Salaries & Wages" category is running slightly over budget, the General Fund as a whole is well under budget. It is difficult to project through the end of the year with data through June, but the level of expenditures will be monitored closely throughout the rest of the year.

<u>General Fund Balance:</u> The General Fund balance chart below shows the cyclical nature of Chelan County's cash flow. Increases in April and October coincide with the due dates of the first and second half of property taxes. In June the cycle is at its highest due to the once-a-year PUD privilege and federal PILT revenues.

Because year-to-date revenues are strong and expenditures are slower than usual, the General Fund balance is above the projection line and 2017 appears to be off to a good start.

The General Fund balance is currently \$1,580,000 more than projection. The actual line is expected to move slightly closer to the projected line as year-end bills are paid and seasonal expenditures for 2017 ramp up.



<u>Cash Balances:</u> The General fund has a healthy cash balance and is in better financial condition than it has ever been. Its cash balance trend over the past three months closely mirrors the cycle displayed in the fund balance graph on the previous page. Until property taxes are collected in April/May and October each year, the General and County Roads funds live off their accumulated cash balance.

| Cash | Balance of Selected Funds   | 4/30/2017  | 5/30/2017  | 6/30/2017  |
|------|-----------------------------|------------|------------|------------|
| 010  | General                     | 12,413,186 | 12,423,561 | 14,731,154 |
| 014  | Traffic Safety              | 236,886    | 213,156    | 221,992    |
| 103  | Solid Waste Planning        | 84,659     | 94,193     | 86,481     |
| 110  | County Roads                | 3,785,663  | 4,500,618  | 3,663,174  |
| 118  | Wenatchee River Park        | 72,308     | 92,516     | 110,390    |
| 119  | Ohme Gardens                | 29,335     | 39,695     | 44,912     |
| 120  | Expo Center                 | 311,883    | 321,097    | 334,737    |
| 121  | Fair                        | 350,155    | 355,072    | 351,275    |
| 124  | Farm Worker Housing         | 95,842     | 86,407     | 87,882     |
| 125  | Horticulture Pest & Disease | 15,939     | 13,977     | 45,185     |
| 128  | Noxious Weed                | 121,956    | 132,010    | 103,569    |
| 140  | Cashmere-Dryden Airport     | 67,394     | 67,681     | 71,413     |
| 150  | Regional Justice Center     | 238,176    | 327,110    | 334,670    |
| 180  | Natural Resources           | 82,210     | 430        | 974        |
| 190  | Criminal Justice Tax        | 2,641,930  | 2,392,468  | 2,418,839  |
| 301  | REETI                       | 1,152,803  | 1,017,579  | 1,157,845  |
| 510  | ER&R                        | 2,375,124  | 1,930,882  | 2,105,253  |
| 526  | Health Insurance            | 3,543,474  | 3,494,610  | 3,460,428  |
| 530  | Motor Pool                  | 572,413    | 408,785    | 395,701    |
| 535  | Unemployment Comp           | 279,905    | 283,269    | 286,688    |
| 540  | Tort Claims & Insurance     | 775,903    | 754,655    | 928,387    |

<u>Interfund Loans:</u> Despite the healthy cash balance in the General fund, there are occasionally funds that borrow cash from other County funds to meet operational needs.

Natural Resources fund is currently borrowing \$377,400 from the REET I to provide funds until reimbursement of 2017 billed projects later in the year.

<u>Accounts Receivable:</u> Each department has the responsibility to bill and track their own accounts receivables. The chart below shows outstanding receivables older than 60 days.

| Accounts  | Receivab     | le Outstanding - Older than 6         | 0 Days     |  |  |
|---|--------------|---------------------------------------|------------|--|--|
| Non-Departme  | ental        |                                       |            |  |  |
| 010105-00081  | 4/17/2017    | Pest Control Bd-4th Qtr '16 Posta     | 56.84      |  |  |
| 010105-00082  | 4/17/2017    | Pest Control Bd-1st Qtr '17 Posta     | 105.02     |  |  |
| Sheriff   |              |                                       |            |  |  |
| 010145-01555  | 4/26/2017    | Traf Safety Comm-Dist Driving Err     | 1,496.75   |  |  |
| <b>Public Works</b>   |              |                                       |            |  |  |
| 101001-00881  | 4/5/2017     | Servicemaster-Dryden-March            | 720.00     |  |  |
| Noxious Wee   | d            |                                       |            |  |  |
| 128001-00162  | 2/9/2017     | WA St Dept of Natural Resources       | 77.00      |  |  |
| Regional Just   | ice Center   |                                       |            |  |  |
| 150001-00601  | 3/2/2017     | DOC Medical Billing                   | 363.20     |  |  |
| 150001-00602  | 3/2/2017     | DOC Medical Billing                   | 812.78     |  |  |
| 150001-00646  | 4/30/2017    | Ohme Gardens                          | 510.50     |  |  |
| 150001-00650  | 4/30/2017    | YWCA                                  | 160.50     |  |  |
| Natural Resou   | ırces        |                                       |            |  |  |
| 180001-00994  | 12/31/2014   | WA St Dept of Ecology                 | 12,192.99  |  |  |
| 180001-01192  | 4/26/2017    | Upper Col Salmon Rec Board            | 2,291.79   |  |  |
| Motor Pool  |              |                                       |            |  |  |
| 530001-01366  | 4/13/2017    | Chelan County Horticulture            | 6,179.68   |  |  |
| If any of thes  | e outstandin | g receivables have been paid, will no | t be paid, |  |  |
| or need adjustment, please contact the County Auditor's Office. |              |                                       |            |  |  |

<u>Budget:</u> June is 50% of the way through the calendar year. This percentage is a reasonable benchmark for departments with even expenditures throughout the year. However, many departments have one-time expenditures at the beginning of the year such as

annual software contracts. Therefore, the actual expenditures and revenues chart is provided for department heads to evaluate if they are over or under their straight-line benchmark.

The actual YTD expenditures and revenues chart (below) is provided for department heads to evaluate if they are over or under the straight-line benchmark. This chart is not a comprehensive list of all county funds, rather it displays the most active funds.

| Actı   | ıal YTD Expenditures &   | Revenues w   | v/ Percer  | nt of Annual  | Budget   |  |
|--|--|--|--|---|--|--|
| <b>General Fund Departments</b>  |  | Expendit   | Expenditures   |   | Revenues   |  |
| 010  | Assessor   | 628,025  | 46.8%  | 2,242   | 191.7%   |  |
| 015  | Auditor  | 618,872  | 49.7%  | 398,217   | 40.9%  |  |
| 020  | Community Develop.   | 861,588  | 42.7%  | 974,958   | 54.4%  |  |
| 030  | Human Resources  | 59,122   | 35.8%  | 145   | 100.0%   |  |
| 040  | Clerk  | 630,740  | 49.9%  | 419,075   | 61.8%  |  |
| 045  | Commissioners  | 339,344  | 46.1%  | 8,091,822   | 62.1%  |  |
| 050  | Coroner  | 104,039  | 42.6%  | 7,362   | 49.1%  |  |
| 052  | Information Technology   | 383,330  | 42.0%  | 81,881  | 50.0%  |  |
| 055  | Facilities Maintenance   | 761,444  | 45.3%  | 342,331   | 50.0%  |  |
| 065  | District Court   | 676,229  | 48.4%  | 509,255   | 43.1%  |  |
| 066  | District Court Probation   | 243,653  | 46.8%  | 202,776   | 47.8%  |  |
| 075  | Extension Services   | 143,334  | 40.5%  | 6,897   | 22.6%  |  |
| 085  | Juvenile Services  | 1,437,347  | 48.2%  | 297,592   | 43.7%  |  |
| 105  | Non-Departmental   | 4,439,657  | 50.0%  | 173,767   | 40.4%  |  |
| 139  | Child Support Enf.   | 173,628  | 47.2%  | 126,350   | 30.8%  |  |
| 140  | Prosecuting Attorney   | 1,090,294  | 50.2%  | 236,694   | 41.1%  |  |
| 145  | Sheriff  | 5,126,002  | 48.9%  | 1,576,554   | 46.1%  |  |
| 155  | Superior Court System  | 637,993  | 49.1%  | 44,223  | 47.3%  |  |
| 165  | Treasurer  | 304,824  | 49.2%  | 768,375   | 56.4%  |  |
| 170  | Property Tax   | -  | 0.0%   | 6,638,122   | 55.7%  |  |
| Gene   | ral Fund Total   | 18,659,463   | 48.2%  | 20,898,639  | 55.2%  |  |
| Othe   | r Funds  | Expendit   | tures  | Reveni  | ues  |  |
| 014  | Traffic Safety   | 60,338   | 23.1%  | 163,008   | 62.4%  |  |
| 101  |  |  |  |   |  |  |
|  | Solid Waste  | 800,016  | 27.7%  | 890,240   | 30.8%  |  |
| 103  | Solid Waste Solid Waste Planning   | 800,016<br>49,497  |  | 890,240<br>92,144   |  |  |
| 103<br>110   |  |  | 27.7%  | ·   | 30.8%  |  |
|  | Solid Waste Planning   | 49,497   | 27.7%<br>11.2%   | 92,144  | 30.8%<br>20.8%   |  |
| 110  | Solid Waste Planning<br>County Roads   | 49,497<br>5,324,071  | 27.7%<br>11.2%<br>28.1%  | 92,144<br>6,117,792   | 30.8%<br>20.8%<br>32.3%  |  |
| 110<br>118   | Solid Waste Planning<br>County Roads<br>Wenatchee River Park   | 49,497<br>5,324,071<br>108,773   | 27.7%<br>11.2%<br>28.1%<br>41.8%   | 92,144<br>6,117,792<br>128,473  | 30.8%<br>20.8%<br>32.3%<br>49.3%   |  |
| 110<br>118<br>119  | Solid Waste Planning<br>County Roads<br>Wenatchee River Park<br>Ohme Gardens   | 49,497<br>5,324,071<br>108,773<br>107,157  | 27.7%<br>11.2%<br>28.1%<br>41.8%<br>38.1%  | 92,144<br>6,117,792<br>128,473<br>91,933  | 30.8%<br>20.8%<br>32.3%<br>49.3%<br>32.7%<br>23.8%   |  |
| 110<br>118<br>119<br>120   | Solid Waste Planning<br>County Roads<br>Wenatchee River Park<br>Ohme Gardens<br>Expo Center  | 49,497<br>5,324,071<br>108,773<br>107,157<br>74,702  | 27.7%<br>11.2%<br>28.1%<br>41.8%<br>38.1%<br>29.5%   | 92,144<br>6,117,792<br>128,473<br>91,933<br>60,144  | 30.8%<br>20.8%<br>32.3%<br>49.3%<br>32.7%  |  |
| 110<br>118<br>119<br>120<br>121  | Solid Waste Planning<br>County Roads<br>Wenatchee River Park<br>Ohme Gardens<br>Expo Center<br>Fair  | 49,497<br>5,324,071<br>108,773<br>107,157<br>74,702<br>41,533<br>85,735  | 27.7%<br>11.2%<br>28.1%<br>41.8%<br>38.1%<br>29.5%<br>15.2%  | 92,144<br>6,117,792<br>128,473<br>91,933<br>60,144<br>57,133  | 30.8%<br>20.8%<br>32.3%<br>49.3%<br>32.7%<br>23.8%<br>20.9%<br>7.4%  |  |
| 110<br>118<br>119<br>120<br>121<br>124   | Solid Waste Planning<br>County Roads<br>Wenatchee River Park<br>Ohme Gardens<br>Expo Center<br>Fair<br>Farm Worker Housing   | 49,497<br>5,324,071<br>108,773<br>107,157<br>74,702<br>41,533  | 27.7%<br>11.2%<br>28.1%<br>41.8%<br>38.1%<br>29.5%<br>15.2%<br>20.4%   | 92,144<br>6,117,792<br>128,473<br>91,933<br>60,144<br>57,133<br>30,879  | 30.8%<br>20.8%<br>32.3%<br>49.3%<br>32.7%<br>23.8%<br>20.9%  |  |
| 110<br>118<br>119<br>120<br>121<br>124<br>125                                    | Solid Waste Planning<br>County Roads<br>Wenatchee River Park<br>Ohme Gardens<br>Expo Center<br>Fair<br>Farm Worker Housing<br>Horticulture   | 49,497<br>5,324,071<br>108,773<br>107,157<br>74,702<br>41,533<br>85,735<br>90,578  | 27.7%<br>11.2%<br>28.1%<br>41.8%<br>38.1%<br>29.5%<br>15.2%<br>20.4%<br>40.9%  | 92,144<br>6,117,792<br>128,473<br>91,933<br>60,144<br>57,133<br>30,879<br>102,838   | 30.8%<br>20.8%<br>32.3%<br>49.3%<br>32.7%<br>23.8%<br>20.9%<br>7.4%<br>46.5%                                     |  |
| 110<br>118<br>119<br>120<br>121<br>124<br>125<br>128                             | Solid Waste Planning<br>County Roads<br>Wenatchee River Park<br>Ohme Gardens<br>Expo Center<br>Fair<br>Farm Worker Housing<br>Horticulture<br>Noxious Weed   | 49,497<br>5,324,071<br>108,773<br>107,157<br>74,702<br>41,533<br>85,735<br>90,578<br>155,434<br>1,588,503                                    | 27.7%<br>11.2%<br>28.1%<br>41.8%<br>38.1%<br>29.5%<br>15.2%<br>20.4%<br>40.9%<br>40.7%                                     | 92,144<br>6,117,792<br>128,473<br>91,933<br>60,144<br>57,133<br>30,879<br>102,838<br>173,910  | 30.8%<br>20.8%<br>32.3%<br>49.3%<br>32.7%<br>23.8%<br>20.9%<br>7.4%<br>46.5%<br>44.6%                            |  |
| 110<br>118<br>119<br>120<br>121<br>124<br>125<br>128<br>132                      | Solid Waste Planning County Roads Wenatchee River Park Ohme Gardens Expo Center Fair Farm Worker Housing Horticulture Noxious Weed 911 Communications  | 49,497<br>5,324,071<br>108,773<br>107,157<br>74,702<br>41,533<br>85,735<br>90,578<br>155,434   | 27.7%<br>11.2%<br>28.1%<br>41.8%<br>38.1%<br>29.5%<br>15.2%<br>20.4%<br>40.9%<br>40.7%<br>44.6%                            | 92,144<br>6,117,792<br>128,473<br>91,933<br>60,144<br>57,133<br>30,879<br>102,838<br>173,910<br>1,587,663                                   | 30.8%<br>20.8%<br>32.3%<br>49.3%<br>32.7%<br>23.8%<br>20.9%<br>7.4%<br>46.5%<br>45.6%                            |  |
| 110<br>118<br>119<br>120<br>121<br>124<br>125<br>128<br>132<br>142               | Solid Waste Planning County Roads Wenatchee River Park Ohme Gardens Expo Center Fair Farm Worker Housing Horticulture Noxious Weed 911 Communications C.R. Drug Task Force   | 49,497<br>5,324,071<br>108,773<br>107,157<br>74,702<br>41,533<br>85,735<br>90,578<br>155,434<br>1,588,503<br>123,909                         | 27.7%<br>11.2%<br>28.1%<br>41.8%<br>38.1%<br>29.5%<br>15.2%<br>20.4%<br>40.9%<br>40.7%<br>44.6%<br>27.3%                   | 92,144<br>6,117,792<br>128,473<br>91,933<br>60,144<br>57,133<br>30,879<br>102,838<br>173,910<br>1,587,663<br>82,775                         | 30.8%<br>20.8%<br>32.3%<br>49.3%<br>32.7%<br>23.8%<br>20.9%<br>7.4%<br>46.5%<br>45.6%<br>44.6%<br>18.2%          |  |
| 110<br>118<br>119<br>120<br>121<br>124<br>125<br>128<br>132<br>142<br>150        | Solid Waste Planning County Roads Wenatchee River Park Ohme Gardens Expo Center Fair Farm Worker Housing Horticulture Noxious Weed 911 Communications C.R. Drug Task Force Regional Justice Center                     | 49,497<br>5,324,071<br>108,773<br>107,157<br>74,702<br>41,533<br>85,735<br>90,578<br>155,434<br>1,588,503<br>123,909<br>4,148,482            | 27.7%<br>11.2%<br>28.1%<br>41.8%<br>38.1%<br>29.5%<br>15.2%<br>20.4%<br>40.9%<br>40.7%<br>44.6%<br>27.3%<br>49.5%          | 92,144<br>6,117,792<br>128,473<br>91,933<br>60,144<br>57,133<br>30,879<br>102,838<br>173,910<br>1,587,663<br>82,775<br>4,161,822            | 30.8%<br>20.8%<br>32.3%<br>49.3%<br>32.7%<br>23.8%<br>20.9%<br>7.4%<br>46.5%<br>45.6%<br>44.6%<br>18.2%<br>49.7% |  |
| 110<br>118<br>119<br>120<br>121<br>124<br>125<br>128<br>132<br>142<br>150<br>163 | Solid Waste Planning County Roads Wenatchee River Park Ohme Gardens Expo Center Fair Farm Worker Housing Horticulture Noxious Weed 911 Communications C.R. Drug Task Force Regional Justice Center Comm. Svc & Housing | 49,497<br>5,324,071<br>108,773<br>107,157<br>74,702<br>41,533<br>85,735<br>90,578<br>155,434<br>1,588,503<br>123,909<br>4,148,482<br>315,773 | 27.7%<br>11.2%<br>28.1%<br>41.8%<br>38.1%<br>29.5%<br>15.2%<br>20.4%<br>40.9%<br>40.7%<br>44.6%<br>27.3%<br>49.5%<br>39.5% | 92,144<br>6,117,792<br>128,473<br>91,933<br>60,144<br>57,133<br>30,879<br>102,838<br>173,910<br>1,587,663<br>82,775<br>4,161,822<br>280,178 | 30.8%<br>20.8%<br>32.3%<br>49.3%<br>32.7%<br>20.9%<br>7.4%<br>46.5%<br>45.6%<br>44.6%<br>18.2%<br>49.7%<br>35.0% |  |